

# TERMS AND CONDITIONS OF SALE

## If You are a Consumer, You have certain statutory rights regarding the return of defective Goods and claims in respect of losses caused by our negligence or failure to carry out our obligations. These Terms shall not affect your statutory rights.

### 1. DEFINITIONS

In these terms and conditions of sale, the following meanings shall apply:

- “Company Signatory” means a person authorised by Us.
- “Consumer” means any natural person acting for purposes outside their trade, business or profession.
- “Contract” means the contract for the supply of Goods incorporating these Terms.
- “Defect” means the condition and/or any attribute of the Goods and/or any other circumstances which, but for the effect of these Terms would have entitled You to damages.
- “Goods” means the goods or when the contract permits services to be supplied by Us.
- “Safety” means if “We” deliver or supply any Goods (including services) at a Site with Our own workforce You shall, in respect of such delivery, and/or supply, ensure the safety of all persons entitled to be on the Site, keep the Site in an orderly state appropriate to the avoidance of danger to such persons and comply with all applicable safety regulations. If You employ or are responsible for any other people on the Site You shall require them to have the same regard for safety and avoidance of danger.
- “Site” means any premises specified by You in Your signed final design and final quotation or premises notified to Us by You for the delivery or supplying of any Goods (including, but not limited to, any services), or any premises We must enter in order to perform Our obligations under this Contract with You.
- “Terms” means the terms set out in this document and any special terms agreed in writing between a Company Signatory and You.
- “We”, “Us” and “Our” means Saint-Gobain Building Distribution Limited. Registered in England & Wales No. 1647362, trading as International Timber.
- “You” means the person seeking to purchase Goods from Us.

### 2. THE CONTRACT

- 2.1 All orders are accepted by Us only under these Terms and they may not be altered – other than with the written agreement of a Company Signatory. Any contract or additional terms unless agreed, are excluded.
- 2.2 Quotations are invitations to treat only.
- 2.3 Orders may be cancelled only with the agreement of a Company Signatory and You will indemnify Us against all costs, claims, losses or expenses incurred as a result of that cancellation.
- 2.4 You shall be responsible to Us for ensuring the accuracy of the terms of any order including any applicable design drawing or specification provided to Us by You and for giving Us any necessary information relating to the Goods within a sufficient time to enable Us to perform the Contract in accordance with Its Terms.
- 2.5.1 It is your responsibility to be fully conversant with the nature and performance of the Goods, including any harmful or hazardous effects, their uses may have.
- 2.5.2 Without prejudice to Clause 2.5.4 of these Terms We take every precaution in the preparation of our catalogues, technical circulars, price lists and other literature, these documents are for your general guidance only and statements included in these documents (in the absence of fraud on our part) shall not constitute representations by Us and We shall not be bound by them.
- 2.5.3 If You require advice (including Health and Safety information) in relation to the Goods, a specific request for advice should be made and any advice given in writing by a Company Signatory in response to such a request shall amount to a representation and We shall be liable accordingly.
- 2.5.4 We shall not be liable in respect of any misrepresentation made by Us, our employees or agents to You, your employees or agents as to the condition of the Goods, their fitness for any purpose or as to quantity or measurements, unless the representation is:
  - 2.5.4.1 made or confirmed in writing by a Company Signatory; and/or
  - 2.5.4.2 fraudulent.
- 2.5.5 For the avoidance of doubt, our liability for damages for misrepresentation (other than fraudulent) is excluded or limited by Clause 8 of these Terms.

### 3. PRICE

- 3.1 The Price of the Goods shall be that prevailing at the date of delivery of the Goods. The price is exclusive of VAT which shall be due at the rate ruling on the date of a VAT invoice.
- 3.2 Prices listed or quoted are based on costs prevailing at the time when they are given or agreed. We shall be entitled to adjust the price of the Goods as at the time of delivery by such amount as may be necessary to cover any increase sustained by Us after the date of acceptance of your order and any direct or indirect costs of making, obtaining, handling, or supplying the Goods.
- 3.3 Prices quoted are applicable to the quantity specified and on the information provided by You at the time of order. In the event of orders being placed for lesser quantities, or if there is any change in specifications, delivery dates, or delay is caused by your instructions or lack of instructions, We shall be entitled to the price of the Goods as ordered to take account of the variations.
- 3.4 We shall have the option of supplying any Goods ordered by You in imperial measurements in the nearest equivalent metric measurements and the Goods may be changed in metric measure allowing for conversions.

### 4. PAYMENT

- 4.1 Unless the sale is for cash, or other credit terms have been agreed in writing with a Company Signatory, all accounts are due for payment on the last day of the month, following the month in which the Goods are invoiced.
- 4.2 We will accept payment of accounts by debit or credit card.
- 4.3 Late payment will incur interest at 8% above the Bank of England base rate, prevailing from time to time, until the date of payment after as well as before judgment.
- 4.4 Credit facilities may be withdrawn or reduced at any time or our sole discretion.
- 4.5 Even if We have previously agreed to give You credit, We reserve the right to refuse to execute any order or Contract if the arrangements for payment or your credit rating is not satisfactory to Us. In our discretion We may require security satisfactory to Us or payment for each consignment when it is available and before it is despatched in which case delivery will not be affected until We are in receipt of security or cleared funds as requested by Us.
- 4.6 In the case of short delivery, You will remain liable to pay the full invoice price of all Goods delivered or available for delivery.
- 4.7 You may not withhold payment of any invoice or other amount due to Us by reason of any right of set off or counterclaim, which You may have, or allege to have, for any reason whatsoever.
- 4.8 We shall be entitled at all times to set off any debt or claim of whatever nature which We may have against You against any sums due from Us to You.

### 5. DELIVERY

- 5.1 Delivery will be effected when the Goods leave our premises whether carried by Us or an independent carrier, or the premises of our suppliers when the Goods are delivered direct from suppliers.
- 5.2 Delivery dates are given in good faith, but are estimates only.
- 5.3 Time for delivery shall not be of the essence of the Contract.
- 5.4 For the avoidance of doubt, and without detracting from any other provisions of these Terms, We shall not be liable for any damages whatsoever whether direct or indirect (including for the avoidance of doubt of any liability to any third party) resulting from any delay in delivery of the Goods, or failure to deliver the Goods in a reasonable time – whether such delay or failure is caused by our negligence or otherwise however.
- 5.5 We reserve the right to make delivery by instalments and tender a separate invoice in respect of each instalment. Our failure to deliver any one or more instalments, or any claim by You in respect of any one or more instalments, shall not entitle You to treat the Contract as a whole as repudiated.
- 5.6 The price agreed includes our normal delivery charges but We may make an additional charge if We incur further costs or expense such as (but not limited to):
  - i) those caused by delivery of less than a full load, ii) complying with your request for delivery outside our normal delivery pattern or trading by instalments,
  - iii) orders of small value which are not economical for Us to deliver.
- 5.7 You must provide the necessary labour for unloading the Goods – and unloading is to be completed with reasonable speed. If our delivery vehicle is kept waiting for an unreasonable time, or is obliged to return without completing delivery, or if We provide additional staff to unload Goods, an additional charge will be made.
- 5.8 You may collect Goods from Us during our trading hours. If they are not collected within 14 days from when We notify You that they are available, a storage charge will be payable before Goods are released.
- 5.9 If You fail to take delivery, except or collect the Goods within the agreed time, in our discretion, We may make an additional charge, invoice You for the Goods, or treat the Contract as repudiated and, in any case, recover our losses from You.
- 5.10 If You collect Goods from Us, You are solely responsible for the size, weight and positioning of the load on the vehicle and shall indemnify Us in respect of all costs, claims, losses or expenses We may incur as a result of your collecting the Goods.
- 5.11 If the Goods are to be deposited other than on your private premises, You shall be responsible for compliance with all regulations, and for all steps which need to be taken for the protection at all times of persons or property.
- 5.12 We shall make a charge for packaging, including crate cases and pallets, which shall be credited if the crate cases or pallets are returned – carriage paid – in good condition and within seven days of delivery. Polythene covers are not returnable.
- 5.13 You will indemnify Us in respect of all costs, claims, losses or expenses We may incur as a result of delivery in accordance with your instructions. This indemnity will be reduced in proportion to the extent that such costs, losses or expenses are due to our negligence.

### 6. INSPECTION

- 6.1 You shall inspect the Goods at the place and time of unloading or collection, but nothing in these Terms shall require You to break packaging and/or unpack Goods which are intended to be stored before use.
- 6.2.1 You must advise Us by telephone immediately and give Us written notice within three working days of unloading of any claim for short delivery.
- 6.2.2 If You do not give Us that notice within that time, the Goods will be deemed to have been delivered in the quantities shown in the delivery documents.
- 6.2.3 You shall not be entitled, and irrevocably and unconditionally waive any rights, to reject the Goods or claim any damages whatsoever, for short delivery however caused.
- 6.2.4 Our liability for short delivery is limited to making good the shortage.
- 6.3.1 Where it is, or would have been, apparent on a reasonable inspection that the Goods are not in conformity with the Contract or (where the Contract is a contract for sale by sample) that the bulk does not conform with the sample, You must advise Us by telephone immediately, and give Us written notice within three working days of inspection.
- 6.3.2 If You fail to give Us that notice within that time, the Goods will be deemed to have been accepted and You shall not be entitled, and irrevocably and unconditionally waive any rights, to reject the Goods.
- 6.3.3 If You fail to give Us that notice within that time, Clause 8 shall have effect.

### 7. TITLE AND RISK

- 7.1 Risk in the Goods shall pass to You when the Goods are delivered.
- 7.2 The property in the Goods shall remain with Us until You pay all sums due to Us, whether in respect of this Contract or otherwise.
- 7.3 Until title passes:
  - 7.3.1 You shall hold the Goods as our fiduciary agent and bailee.
  - 7.3.2 The Goods shall be stored separately from all other goods and You shall not interfere with any identification marks, labels, batch numbers or serial numbers on the Goods.
  - 7.3.3 We agree that You may use, or agree to sell all our Goods as principal and not as agents in the ordinary course of your business subject to the express condition that on our direction, the entire proceeds of any sale or insurance proceeds received in respect of the Goods are held in trust for Us and not mixed with any other monies, or paid into an overdrawn bank account and, if shall, at all times, be identifiable as our money.
- 7.4 We shall be entitled, at any time, to recover any or all of the Goods in your possession to which We have title and for that purpose, We, our employees or agents may, with such transport as is necessary, enter upon any premises occupied by You, or to which You have access and where the Goods may be, or are believed to be, situated.

### 8. LIABILITIES

- 8.1 Nothing in these Terms shall exclude or restrict our liability for death or personal injury resulting from our personal negligence or our liability for fraudulent misrepresentation.
- 8.2 Subject to Clause 8.1 of these Terms, We shall not be liable by reason of any misrepresentation (unless fraudulent) or any breach of warranty condition or other term express or implied or any breach of duty (common law or statutory) or negligence for any damages whatsoever. Instead of liability in damages, We undertake liability under Clause 8.3 below.
- 8.3 Where but for the effect of Clause 8.2 of these Terms You would have been entitled to damages against Us, We shall not be liable to pay damages but subject to the conditions set out in Clause 8.4 below shall of our sole discretion, either repair the Goods at our own expense, or supply replacement Goods free of charge or refund all (or where appropriate part) of the price of the relevant Goods.
- 8.4 We shall not be liable under Clause 8.3:
  - 8.4.1 if the Defect arises from wear and tear.
  - 8.4.2 if the Defect arises from willful damage, negligence, abnormal working conditions, misuse, alteration or repair of the Goods, failure to follow British Standard or industry instructions relevant to the Goods, or storage of the Goods in unsuitable conditions (but this sub-clause shall not apply to any act or omission on our part).

- 8.4.3 unless after discovery of the Defect We are given a reasonable opportunity to inspect the Goods before they are used, or in any way interfered with, for the avoidance of doubt. We acknowledge that the costs of suspending works are relevant to the determination of what is reasonable opportunity and this sub-clause shall not apply to any works affecting the Goods, which it may be reasonably necessary to carry out in the interests of safety and/or as emergency measures.
- 8.4.4 If the Defect would have been apparent on a reasonable inspection under Clause 6.1 of these Terms at the time of unloading, unless You advise Us by telephone immediately and written notice of any claim is given to Us within three working days of the time of unloading, if the Defect is discovered within four months from the date of delivery, unless You give Us written notice of the Defect within three working days of it being discovered.
- 8.4.5 If in any case the Defect is discovered more than 4 months from the date of delivery.
- 8.5 If the Goods are not manufactured by Us, or have been processed or milled by a third party – whether or not at your request – our liability, in respect of any Defect in workmanship or materials of the Goods, will be limited to such rights against the manufacturer or the third party as We may have in respect of those Goods.
- 8.6 If the Goods are manufactured, processed or milled by Us to the design, quantity measurement or specification of You or your agents then:
  - 8.6.1 Subject to Clause 8.1 of these Terms, We shall not be under any liability for damages whatsoever or under Clause 8.3 of these Terms as the cause may be accepted in the event of:
    - 8.6.1.1 fraudulent misrepresentation;
    - 8.6.1.2 misrepresentation where the representation was made or confirmed in writing by a Company Signatory;
    - 8.6.1.3 non-compliance with such design, quantity, measurement or specification;
    - 8.6.1.4 breach of a written warranty signed by a Company Signatory that the Goods are fit for that purpose; or
    - 8.6.1.5 a claim maintainable against Us pursuant to Clause 8.1 of these Terms.
  - 8.6.2 You will unconditionally, fully and effectively indemnify Us against all loss damages, costs on an indemnity basis and expenses owed against, or incurred, by Us in connection with, or paid, or agreed to be paid, by Us in settlement of any claim for infringement of any patents, copyright design, trademark, or any other industrial or intellectual property rights of any other person.
  - 8.6.3 You will further unconditionally, fully and effectively indemnify Us against all loss damages, costs on an indemnity basis and expenses owed against, or incurred, by Us in connection with, or paid, or agreed to be paid, by Us in settlement of any other claim arising from any such manufacturing processing or milling, including – but not limited to – any Defect in the Goods. This indemnity will be reduced in proportion to the extent that such loss damages, costs or expenses are due to our negligence.
- 8.7 You will unconditionally, fully and effectively indemnify Us against all loss damages, costs on an indemnity basis and expenses owed against, or incurred, by Us in connection with, or paid, or agreed to be paid, by Us in settlement of any claim by any third party arising from the supply of or use of the Goods. This indemnity will be reduced in proportion to the extent that such loss, damage, costs and expenses are due to our negligence.
- 8.8 You (not being a Consumer) agree that where the Goods (being electrical equipment) become a waste in accordance with Directive 2002/96/EC (including any amendments and re-enactments thereof) and all applicable Member State implementing regulations and laws (together known as the “WEEE Directive”), You agree to bear the responsibility for ensuring, and financing all costs of collection, treatment, recovery and environmentally sound disposal of the Goods in accordance with the WEEE Directive. In addition You (not being a Consumer) also agree to bear responsibility for compliance with such requirements and financing all such costs in respect of any Goods (being electrical equipment) which are being replaced by Goods as a new equivalent product or as a new product fulfilling the same function. Additionally You agree to indemnify and hold harmless Us and any other person who is the producer of the Goods within the meaning of the WEEE Directive from all such costs referred to in this clause.
- 8.9 Without prejudice to any other provisions in these Terms, in any event, our total liability for any one claim, or for the total of all claims arising from any one act of default on our part howsoever arising (whether arising from our negligence or otherwise), shall not exceed the purchase price of the Goods – the subject matter of any claim.

### 9. NON-PAYMENT/INSOLVENCY

- 9.1 “Insolvent” means You becoming unable to pay your debts within the meaning of Section 123 of the Insolvency Act 1986; the levying or the threat of execution or distress on any of your property; the appointment of a receiver or administrative receiver over all, or any part, of your property; a proposal for a voluntary arrangement or compromise between You and your creditors, whether pursuant to the Insolvency Act 1986 or otherwise; the passing of a resolution for voluntary winding-up; or summing a meeting to pass such a resolution otherwise than for the purposes of a bona fide amalgamation or reconstruction; the presentation of a petition for your winding-up, or for an administration order in relation to You. If You suffer any analogous step or proceedings under foreign law or You are ceasing, or threatening to cease to carry on your business.
- 9.2 If You fail to pay the price for any Goods on the due date or fail to pay any sum due to Us under any Contract on the due date or You become insolvent or if You are a limited company or partnership and there is a material change in your constitution or You commit a material breach of this Contract and fail to remedy that breach, all sums outstanding between You and Us shall become immediately payable, and We shall be entitled to do any one or more of the following (without prejudice to any other right or remedy We may have):
  - 9.2.1 require payment in cleared funds in advance of further deliveries
  - 9.2.2 cancel or suspend any further deliveries to You under any Contract without liability on our part
  - 9.2.3 without prejudice to the generality of Clause 7 of these Terms exercise any of our rights pursuant to that clause.
- 9.3 If We reasonably incur third party costs, such as tracing or debt collection agency costs, or seek to take legal proceedings to enforce our rights as a result of your breach of this Contract – including but not limited to – recovery of any sums due, You will reimburse Us such reasonable agency costs or legal costs incurred on an indemnity basis.
- 9.4 Without prejudice to clause 9.3 if You are acting in the course of a business then in the event of late payment We reserve the right to claim compensation pursuant to the Late Payment of Commercial Debts (Interest) Act 1998 at the prevailing rate, currently 140 for a debt less than £1000, 170 for a debt of more than £1000 but less than £10,000 and 210 for a debt in excess of £10,000.

### 10. GENERAL

- 10.1 Without affecting any other right or remedy available to us, we may terminate any Contract with you with immediate effect by giving written notice to you if you commit a material breach of any term of the Contract which breach is irremediable or (if such breach is irremediable) fails to remedy that breach within a period of seven (7) days after being notified in writing to do so.
- 10.2 This Contract shall be governed and interpreted according to the Law of England and Wales and You agree to submit to the non-exclusive jurisdiction of the English Courts.
- 10.3 We shall not be liable for any delay or failure to perform any of our obligations in relation to the Goods due to any cause beyond our reasonable control, including industrial action.
- 10.4 The waiver by Us of any breach or default of these Terms shall not be construed as a continued waiver of that breach, nor as a waiver of any subsequent breach of the same, or any other provision.
- 10.5 If any clause or sub-clause of these Terms is held by a competent authority to be invalid or unenforceable, the validity of the other clauses and sub-clauses of these Terms shall not be affected and they shall remain in full force and effect.
- 10.6 We may assign, novate, or subcontract all or part of this Contract and You shall be deemed to consent to any novation. This Contract is personal to You and it may not be assigned by You.
- 10.7 Nothing in this Contract is intended to, or will grant any right, to any third party to enforce any Terms of this Contract, be it express or implied.
- 10.8 Incorporation of your business: Until You are informed in writing by Us that either the status of the account has been amended to a limited company or a fresh account opened all orders will continue to be debited to the current account and You will remain responsible to Us.

### 11. SUPPLEMENTAL TERMS

- 11.1 Where We supply and/or fit roof trusses or any other timber engineered products (“Roof Trusses”) for You the supplemental terms set out in Clauses 11.1 - 15 (“Supplemental Terms”) will apply in addition to the Terms set out above.
- 11.2 Only where We supply and/or fit Roof Trusses for You there is a conflict between the Supplemental Terms and the Terms, then the Supplemental Terms shall prevail over the Terms set out above.
- 11.3 Only where We supply and/or fit Roof Trusses for You and there is a conflict between the Terms (including the Supplemental Terms) and any quotation provided to You, these Terms (including the Supplemental Terms) shall prevail over any quotation.

### 12. THE CONTRACT

- 12.1 We do not warrant that any quotations and/or designs will meet Your requirements. Any quotations and/or designs will be solely based on Our interpretation of the information You provide to Us.
- 12.2 Any quotations, designs, drawings or details of dimension/specifications or other information supplied by Us to You will include and be subject to these Terms.
- 12.3 When You place an order with Us based on a quotation We will supply final design and a final quotation to You based on Your order. You will confirm Your order by signing the final design and final quotation and in doing so, you verify the accuracy of the final design and final quotation. We do not warrant the accuracy of the final design and final quotation which are based on information provided by You. The signed final design and final quotation constitutes an order by You to Us which We can accept in writing or by manufacturing and/or fitting the Goods in accordance with the signed final design and final quotation. We do not have to accept Your order if contained in the signed final design and final quotation and no quotation or order shall be binding on Us until We have accepted the order set out in this Clause 12.3.

### 13. TITLE AND RISK

- 13.1 Until title in the Roof Trusses passes to You in accordance with Clause 7, You will store and protect the Roof Trusses in such manner as is appropriate (in Our reasonable opinion) to the type of Roof Trusses and according to any guidance information provided by Us and/or recommended by the International Truss Plate Association as applicable.
- 14. SUPPLY AND FITTING
  - 14.1 The supply and fitting of Roof Trusses as detailed in the signed final design and final quotation is subject to weather conditions and Your compliance with Clause 15.1. We accept no liability whatsoever for delay or failure to supply and/or fit the Roof Trusses due to unsuitable weather conditions or Your failure to comply with Clause 15.1. However, We will endeavour to give You as much notice as possible of any changes in or delays to the fitting of the Roof Trusses caused by weather conditions or failure by You to comply with Clause 15.1.
  - 14.2 You shall permit Us (or procure that We are entitled to):-
    - (a) use the Site (or an additional cost) for any purposes required for the operation of, or compliance with Our obligations under, this Contract including – but not limited to, the installation of the Roof Trusses; erection of scaffolding, towers, platforms, walkways and other temporary works and structures; storage of Goods, tools and equipment; and/or advertising the Goods and/or any products or services We offer as part of Our business from time to time;
    - (b) provide and erect all necessary temporary offices, workshops, sheds or other buildings and/or welfare facilities for Our employees or representatives at such places on the Site as required in connection with the performance of Our obligations under this Contract. We shall ensure that such temporary offices, workshops, sheds, buildings or welfare facilities are removed from the Site following completion of Our obligations under this Contract or (if certain) following receipt of written request from You requesting removal.

### 15. LIABILITIES, WARRANTIES AND INDEMNITIES

- 15.1 Subject to Clause 8.1, We shall not be liable for any deficiencies in the position, levels or works or otherwise of any building or structure in relation to which You have provided Us with information to enable Us to provide any quotation and/or design for the design, manufacture, supply and/or fitting of the Roof Trusses. You shall ensure that all requirements of the local planning authority or other government body, building regulations, codes of practice customary to the trade and any applicable laws or statutory requirements for the time being in force are duly complied with by You and any third party consents required are obtained before the Roof Trusses are fitted into any building or structure. You shall indemnify Us in full from and against all losses, liabilities, actions, proceedings, costs, claims or demands arising out of any failure by You to comply with Your obligations in this Clause 15.1.
- 15.2 Any quotation, design, drawings or details of dimension/specifications or other information supplied by Us to You is to be treated as approximate and We do not warrant their accuracy.
- 15.3 We will not be liable, and shall be indemnified by You against, any and all loss resulting from any inaccuracies or other deficiencies in any quotation and/or design We provide to You and which You have signed, except where We are negligent.
- 16. COMPLIANCE - BRIBERY ACT AND EXPORT SANCTIONS
  - 16.1 You shall ensure that in any dealings with the Us, neither You nor your employees or agents shall commit any offence under the Bribery Act 2010 (“the Act”) including not engaging in any activity, practice or conduct which would constitute an offence under sections 1, 2 or 6 of the Act. You shall inform Us immediately You become aware of any actions between the parties that could constitute an offence under the Act.
  - 16.2 It is our and our group’s policy to comply with all applicable sanctions and legal requirements for the import and export of goods, technology and services. We are committed to ensuring compliance with all regulatory and licensing requirements relating to international trade. We do not permit the supply of any of our goods to any individuals, companies or organisations that are subject to any trade, economic or financial sanctions, embargoes or similar restrictive measures administered, enacted or enforced by the UK, EU, UN or USA (“Sanctioned Entities”). By entering into this Contract you agree not to re-sell or otherwise transfer the Goods, either directly or indirectly, to any Sanctioned Entities.
- 17. EXPORT
  - 17.1 You shall be responsible for complying with any legislation or regulations governing the importation of the Goods into the country of destination and for the payment of any duties on them.
  - 17.2 You shall be liable for and shall indemnify and hold us harmless from any and all liability, loss, claims, damages and costs, which may sustain or incur, arising out of or in any way connected with your failure to comply with Clauses 17.1 and/or 17.2.



MIX  
Paper from  
responsible sources  
FSC® C023285

January 2018